

# John Bownes Ltd

## **Job Opportunity**

### **Area Sales Representative, Cheshire East.**

We are seeking an area sales representative to join our team. You will be field based within the Cheshire East area with shared office space available at our depot in Winsford, working Monday to Friday and some Saturdays on a rota basis. As one of the UKs leading Valtra dealerships we would be looking for someone passionate about agriculture and the machines that go with it. As well as Valtra you would be also be selling, to name a few, Solis, Krone, Amazone, Richard Western and Honda alongside a vast selection of used tractors and machinery. You would be expected to meet and build relationships with customers and understand their requirements and advise them on what they need. You will prepare quotes, negotiate deals, appraise part exchanges and close deals meeting given targets.

#### **The ideal candidate will have:**

A passion for agriculture, this is a must.

Knowledge of tractors and machinery (preferred)

Good IT skills (specific training will be given)

Great customer service skills & telephone manner

High motivation and the ability to work under pressure, alone and as a team.

Full clean driving license (essential)

#### **In return we will offer:**

Up to 25 days holiday plus 8 days bank holiday.

Competitive salary plus commission

Company Pension

Mobile Phone

Company Car

Ipad/Laptop

Ongoing training

Closing date for applications: 10<sup>th</sup> June 2024

For any further information or to apply for the job then please email [jobs@johnbownes.co.uk](mailto:jobs@johnbownes.co.uk)